

**MBA 4th Semester Examination, 2025**

**MBA**

*( Leadership and Team Dynamics )*

**PAPER – MBA-408A**

*Full Marks : 100*

*Time : 3 hours*

**Answer all questions**

*The figures in the right hand margin indicate marks*

*Candidates are required to give their answers in their own words as far as practicable*

**GROUP – A**

**Answer any eight questions from the following :**

5 × 8

1. "All managers are leaders, but all leaders are not managers." Explain.

*( Turn Over )*

2. Discuss any five major functions that a leader is expected to perform.
3. Distinguish between autocratic and democratic styles of leadership.
4. Describe the significant outcomes of "Michigan Study" in leadership.
5. Explain the Managerial grid theory of leadership.
6. Write a note on "Ethical Leadership".
7. Distinguish between transactional leader and transformational leader.
8. Distinguish between work team and work group.
9. Explain the importance of communication in developing effective leadership styles.

10. Discuss any five characteristics of a charismatic leader.
11. Explain 4-D phases of Appreciative Enquiry model.
12. Discuss all the quadrants of Johari Window Study.

**GROUP - B**

Answer any four questions from the following :

13. Explain the concept of 'team building'. What are the important steps involved in 'team building' ? 10 × 4  
3 + 7
14. "Leader is born but not made"—Enumerate the statement in the light of Great man theory of leadership.
15. What is meant by 'Sensitivity Training'? Briefly describe the process. What are the advantages of sensitivity training ? 3 + 3 + 4

16. Discuss Fiedler's Contingency Model in leadership with a suitable diagram.
17. Describe the various stages of group development.
18. Discuss Fundamentals of Inter Personal Relationship Oriented Behaviour (FIRO-B) model.

**[ Internal Assessment – 20 Marks ]**

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